# Wrap ISA and Wrap Personal Portfolio

# **Terms and Conditions**

Please read and keep for future reference.



# Terms and conditions

These terms govern your relationship with Standard Life Savings, a company authorised and regulated by the FCA which is part of the Standard Life Aberdeen group, if you decide to open a Wrap ISA and/or a Wrap Personal Portfolio. Words in bold have a particular meaning when we use them in these terms. The meaning of these words can be found in the glossary at the end of these terms.

These two wrap products are different ways to hold investments, some of which can be held in a tax efficient wrapper, called an ISA, up to the relevant ISA maximum subscription limits, provided the investments are within the scope of the ISA regulations. The Wrap Personal Portfolio, however, is a different way to hold investments, and may be complementary to a Wrap ISA, for example, where you have exceeded the ISA maximum subscription limits and/or for holding investments which the ISA regulations exclude. Your financial adviser will be able to give you more information on how best to use these two wrap products, either separately, if you subscribe to one of them only, or together, if you subscribe to both. If you open a Wrap ISA we will also open a Wrap Personal Portfolio for you.

Part A applies to both the Wrap ISA and the Wrap Personal Portfolio and Part B to the Wrap ISA only.

These terms should be read with the wrap services client terms and conditions as together they form the full terms and conditions of your Wrap ISA and/or Wrap Personal Portfolio. The wrap services client terms and conditions are available from your financial adviser and from the wrap platform.

# Before applying for a Wrap ISA and/or a Wrap Personal Portfolio you should also consider carefully the following documents:

- a) Wrap ISA and Wrap Personal Portfolio key features document;
- b) relevant investment documentation;
- c) charges information document; and
- d) charging schedule in the wrap services client terms and conditions.

In cases of conflict between these terms and the wrap services client terms and conditions, the provisions relevant to your Wrap ISA and/or Wrap Personal Portfolio contained in these terms will take precedence over the wrap services client terms and conditions. Standard Life Savings is the ISA manager of the Wrap ISA.

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# Part A - Wrap ISA and Wrap Personal Portfolio information

# 1. Opening your Wrap ISA or Wrap Personal Portfolio

- 1.1 You can only apply to open a Wrap ISA or a Wrap Personal Portfolio if:
  - a) you have a financial adviser;
  - b) you are 18 or over; and
  - c) you are a UK resident. Please see Part B for the additional eligibility criteria in respect of the Wrap ISA.
- 1.2 If **you** want to open a **Wrap ISA** and/or a **Wrap Personal Portfolio**, your **financial adviser** must submit an application via the **wrap platform** on your behalf.
- 1.3 Your **Wrap ISA** and/or **Wrap Personal Portfolio** will only be opened once:
  - a) **you** have accepted **these terms** (which is done when your **financial adviser** submits an application via the **wrap platform** on your behalf); and
  - b) we have accepted your application.

When we open a Wrap ISA for you, we will also open a Wrap Personal Portfolio for you.

- **We** have full discretion to accept or not to accept an application and **we** reserve the right to reject your application and not to give **you** any reason for doing so.
- 1.5 If any information provided in your application is found to be incorrect or incomplete and **we** have not received the correct or complete information within 10 **business days** of receipt of your application (regardless of the method of payment), **we** may reject your application, sell any **investments** which **we** have bought on your behalf and return to **you** any **investment** monies received if it is lawful for **us** to do so.
- Once we have opened a Wrap ISA and/or a Wrap Personal Portfolio in your name (or names if we receive a joint application, which is available only for Wrap Personal Portfolio), we will administer it/them in accordance with these terms and issue you with a Wrap ISA account number and/or a Wrap Personal Portfolio account number.
  - Please ensure that you and your financial adviser include this/these number(s) in all communications with us.
- 1.7 The contract between **you** and **us** will be concluded on the day your **Wrap ISA** or **Wrap Personal Portfolio** is opened under section 1.3.
- 1.8 **We** will not advise **you** about the suitability of any **investment** that **you** may decide to hold in your **Wrap ISA** and/or **Wrap Personal Portfolio**, nor will **we** be responsible for any advice given to **you** (or, where **you** are provided with informed choice or execution-only services, any appropriateness assessments conducted with **you**) by your **financial adviser**.
- 1.9 If your **financial adviser** no longer acts for **you** (for any reason), or **you** have appointed a new **financial adviser** who does not have access to the **wrap platform**, **you** will need to contact **us** by telephone or write to **us** to transact on your **wrap account**. The full details of our procedure for **you** to follow, to operate your **wrap account**, during any period when **you** do not have a **financial adviser**, are set out in the **wrap services client terms and conditions**.
- 1.10 If satisfactory completion of identity verification checks has not been carried out within 30 calendar days of receipt of your application for a wrap account (regardless of the method of payment), we will reject your application, or if your wrap account and Wrap ISA and/or Wrap Personal Portfolio has been opened, we will (i) close your wrap account and Wrap ISA and/or Wrap Personal Portfolio, and (ii) return to you any investment monies or sell any investments already purchased and return the amount raised on sale minus any loss or plus any gain which has been caused by market movements, if it is lawful for us to do so. If we close your wrap cash ISA and/or wrap stocks and shares ISA, ISA regulations mean that the amount you have subscribed will count towards your ISA maximum subscription limit and you will not be able to pay into the same type of ISA that has been closed with us, or any other provider, in the same tax year.
  - Any **dealing charges** incurred in the purchase and subsequent sale of your **investments** will not be refunded. Some **mutual fund managers** may also apply exit charges to their **mutual funds**. Any exit charge imposed by the **manager** will be deducted from the amount **we** return.
- 1.11 **We** will categorise **you** as a retail client for the purposes of the **FCA rules**. For more information on the regulatory protection offered to retail clients, please speak to your **financial adviser**.

1.12 We may provide/receive certain benefits (such as training events, seminars, incidental hospitality, information relating to products or services) to/from: (i) members of the **Standard Life Aberdeen group**; (ii) other product providers, fund managers and platforms; or (iii) other third parties. Any benefits provided or received will be assessed to ensure they are reasonable, proportionate and of a scale that they enhance the service provided to **you** and allows **us**/them to continue to act in your best interests. If **you** would like details of any benefits that **we** have provided to your **financial adviser**, please ask them.

# 2. Your right to cancel

- 2.1 You have a maximum of 30 calendar days from your acceptance of these terms in which to cancel your wrap cash ISA, wrap stocks and shares ISA, and/or Wrap Personal Portfolio by writing to us.
- 2.2 Please send your request to cancel to the **platform customer centre**.
- 2.3 If you cancel, we will sell any investments you have already purchased and we will return to you the amount raised on sale, minus any loss or plus any gain which has been caused by market movements. Dealing charges incurred in the purchase and subsequent sale of your investments will not be refunded. Some mutual fund managers may also apply exit charges to their mutual funds. Any exit charge imposed by the manager will be deducted from the amount we return to you.

# 3. Closing your Wrap ISA and/or Wrap Personal Portfolio

- 3.1 **You** may terminate your agreement with **us** as set out in **these terms** and close your **Wrap ISA** and/or **Wrap Personal Portfolio** by giving **us** notice in writing (please see section 14 for more details).
- 3.2 We may terminate these terms and close your Wrap ISA and/or Wrap Personal Portfolio if you commit a material breach of these terms, in respect of the Wrap ISA and/or Wrap Personal Portfolio as the case may be, and fail to remedy this within 30 business days of being asked by us to do so, or if you fail to make any payments due to us after we notified you of the amount you owe us and have given you a further 30 days to make the required payments. We may also terminate these terms and close your Wrap ISA and/or Wrap Personal Portfolio if information submitted to us in your application for your Wrap ISA or Wrap Personal Portfolio was inaccurate and, had we been aware of this, we would not have accepted your application, for example if you were not eligible to apply to open a Wrap ISA or Wrap Personal Portfolio under section 1.1 or section 2.1 of Part B.
- 3.3 If you become resident outside the UK, we will keep your Wrap ISA and/ or Wrap Personal Portfolio in force unless we are or become aware that there are taxation, regulatory or administrative reasons for us to close your Wrap ISA and/ or Wrap Personal Portfolio. If we close your Wrap ISA and/ or Wrap Personal Portfolio, we will do so as described in sections 3.5 3.11.
- 3.4 **We** may close your **Wrap Personal Portfolio** if the combined value of the cash and **investments** in it drops below £250. For information on minimum balances in relation to your **Wrap ISA**, please see section 7.1 of Part B.
- Once **we** receive your notice to terminate, or **we** decide to terminate in accordance with sections 3.2 to 3.4, **we** shall send **you** confirmation that **we** are closing your **Wrap ISA** and/or **Wrap Personal Portfolio**. **You** will have to provide **us** with instructions, within the timescales **we** advise (which will be reasonable), as to where your assets are to be transferred (if it is possible to transfer them) or, if they are to be cashed-in, that the proceeds are to be paid to your **nominated account**. **We** shall issue forms for your **financial adviser** to complete on your behalf specifying this.
- Once we have received your instructions or the forms back from your financial adviser under section 3.5, we will sell or start to transfer your investments as soon as is reasonably practical. You will be liable for any dealing charges incurred when selling your investments or any costs associated with transferring your investments. Any cash balances (including the sale proceeds, from which any dealing charges incurred were deducted) will be paid into your nominated account unless we are prevented by law from doing so.
- 3.7 **We** will close your **Wrap ISA** and/or **Wrap Personal Portfolio** when all your **investments** have been sold and/or transferred and any cash balances (including the sale proceeds, from which any **dealing charges** incurred were deducted) have been paid into your **nominated account**.
- 3.8 If we have instructions, ad-hoc or regular, to purchase investments for your Wrap ISA or Wrap Personal Portfolio when we receive your instruction to terminate these terms, in respect of the Wrap ISA and/or Wrap Personal Portfolio as the case may be, we will complete and settle any pending purchase transaction before instructing the sale of your investments.
- 3.9 If you do not provide us with such instructions within such timescales in accordance with section 3.5, we will not accept any dealing instructions from you or your financial adviser. Your Wrap ISA or Wrap Personal Portfolio will continue in accordance with these terms and we will continue to deduct the relevant charges (with the exception of the platform charge which we will not apply from the point the closure process begins) until such time as your Wrap ISA or Wrap Personal Portfolio is closed.

- 3.10 In closing your **Wrap ISA** and/or **Wrap Personal Portfolio**, **we** reserve the right to reimburse ourselves for any expenses (as set out in the charging schedule) that **we** incur or have incurred in connection with opening, running or closing the **wrap product** in question that are outstanding at the time **we** close your **Wrap ISA** and/or **Wrap Personal Portfolio**, whenever such expenses were incurred.
- 3.11 In the case of a joint **Wrap Personal Portfolio** (where available), the **investments** will pass to the surviving joint owner automatically in the event of death of one of the joint owners.

If we are informed of your death (or in the case of a joint wrap account the death of both joint owners) we will immediately cease acceptance of dealing instructions (although we will execute dealing instructions already received and we will execute dealing instructions to sell as part of a rebalance or bulk instruction) and regular payments into your Wrap ISA and/or Wrap Personal Portfolio and payment of income out of your Wrap ISA and/or Wrap Personal Portfolio. Your financial adviser must remove your wrap account from any rebalancing or bulk instructions they carry out after they are informed of your death.

On receipt of the required documentation establishing who is the person entitled to collect in and distribute your monies or other assets, **we** shall act as instructed by that person.

We will continue to hold the **investments you** held in your **Wrap Personal Portfolio** until **we** are instructed by your personal representatives to sell or transfer them. The value of the **investments** may rise or fall from day to day. With the exception of the **platform charge**, which **we** will not apply if we are informed of your death (or in the case of a joint wrap account the death of both joint owners), **we** will continue to deduct charges and expenses, including those levied by third parties. Where **we** have agreed to facilitate the payment of **adviser charges**, **we** may reclaim from your **financial adviser** any **adviser charges** paid from the date of your death and pay them to your **wrap cash account**.

Where we choose to make our separate investment management functionality available and you have assets managed or administered by a discretionary investment manager or by a financial adviser on the wrap platform using this functionality, where we are informed of your death, we will move all the investments held in that managed portfolio or advised portfolio to your Wrap Personal Portfolio on the wrap platform. Where we move the investments to the wrap platform, different charges may apply to these investments where they are held on the wrap platform instead of a managed portfolio or advised portfolio. Where an investment is not available on the wrap platform, we will sell the investment and pay the proceeds into the Wrap Personal Portfolio cash account. For further details, please contact us or speak to your financial adviser.

Please see section 7.5 in Part B for details about the process for dealing with your **Wrap ISA** if **you** die.

# 4. Buying and selling investments

- 4.1 For more information on our **dealing services** please see section 11 and 12 of the **wrap services client terms** and conditions.
- 4.2 Your **financial adviser** will be able to tell **you** exactly which **investments** can be held in your **Wrap ISA** and/or **Wrap Personal Portfolio**.
- 4.3 Some of the **mutual funds** available for **you** to hold in your **Wrap ISA** and/or **Wrap Personal Portfolio** may impose the following restrictions:
  - a) a minimum investment amount;
  - b) a minimum number of units that can be sold; and/or
  - c) a minimum value which must be retained in the mutual fund after a sale.

These restrictions may cause delays in your **dealing instructions** being placed with the **manager**. For more information please ask your **financial adviser** and consult the relevant **investment documentation** for the **mutual fund you** are interested in.

- 4.4 Subject to sections 4.3, 4.5, 4.15, 4.16 and 4.20 of these terms, the timescales for **dealing instructions** being placed are set out in section 12.1 of the **wrap services client terms and conditions**.
- An **investment** is purchased (and subsequently held and sold) subject to the prevailing terms of the third party provider, for example in respect of **units** in a **mutual fund** the terms contained within the relevant **investment documentation**. **You** should be aware that a **mutual fund**'s **investment documentation** may allow the **manager** to delay a sale or purchase (or suspend all sales and purchases) of **units**. In this situation, **you** may be unable to buy or sell affected **investments** for a period of time. For full details please refer to the **mutual fund's investment documentation**, available from your **financial adviser**.
- 4.6 The managers of mutual funds may need to close, wind-up, divide or combine existing mutual funds that you selected for your Wrap ISA and/or Wrap Personal Portfolio. Please refer to the relevant mutual fund's investment documentation for more information. Where the manager:

- a) makes any changes to the **mutual fund** as set out in the relevant **investment documentation**; or
- b) fails to administer the **mutual fund** in accordance with the relevant **investment documentation**, **we** will not make good all or part of any loss that arises unless **we** have told **you** that **we** will do so.
- 4.7 If you want to buy any investments other than units in a mutual fund, your dealing instruction placed on the wrap platform will be transmitted to the execution-only stockbroker for execution by the dealing services of the wrap platform. Your dealing instruction will be executed at the price available on the relevant market at the time your dealing instruction is executed.
- 4.8 Following transmission to the **execution-only stockbroker**, your **dealing instruction** will be executed by them as soon as is reasonably practical during market trading hours, provided that a quote is available for the type and size of deal **you** have instructed. If no price is available on the day that our stockbroker tries to fill your **dealing instruction**, it will be cancelled and a new **dealing instruction** will have to be entered if **you** still wish to carry out that transaction.
- 4.9 If you do not hold sufficient cleared cash in your Wrap ISA cash account or Wrap Personal Portfolio cash account to enable a dealing instruction to be executed, we may at our discretion and where allowed under the ISA regulations, sell any other investments held in the wrap product which the dealing instruction relates to. In order to avoid repeating such sales too frequently, we may sell investments of a greater value than the amount outstanding. Please see section 12.21 of the wrap services client terms and conditions, or ask your financial adviser, for more information.
- 4.10 If **we** receive a monetary sale instruction which equates to 95% or more of the value of your holding in a **mutual fund** or holding in a **managed portfolio** or **advised portfolio**, **we** will:
  - a) change the instruction from a monetary sale to a unit sale instruction of the same proportion; or
  - b) in the case of a combined **dealing instruction** (a switch), sell 100% of the units.

This may result in the sale proceeds **you** receive being more or less than the monetary amount **you** requested to sell. **We** do this in order to reduce the likelihood of **you** selling more units than **you** actually hold as a result of the **mutual fund** value falling between the time of the **dealing instruction** and the time that the **manager** values your deal.

- 4.11 The proceeds of any sale transaction will be paid into your **Wrap ISA cash account** and/or your **Wrap Personal Portfolio cash account** (as applicable).
- 4.12 **Dealing charges** are set out in the **charging schedule** and the **investment documentation** and will be confirmed in your **contract note**.
- 4.13 We will issue all contract notes directly to the part of the wrap platform which displays information related to your wrap account and is accessible only to your financial adviser and you (if you have agreed such access with your financial adviser in accordance with the wrap services client terms and conditions). We will issue contract notes direct to you by post if you have indicated this preference when accepting the wrap services client terms and conditions, if your financial adviser requests us to or if you have asked us in writing.
- 4.14 No certificates of ownership will be sent to you. Any certificates of ownership that are issued in relation to any investments held by you through your Wrap ISA or Wrap Personal Portfolio will be held by us, or an appointed sub-custodian, on your behalf. Section 15 of the wrap services client terms and conditions provides more information on the custody of your investments. If you send us physical share certificates to be dematerialised, we will convert the certificates into electronic form in the name of our nominee company. During this process, you will not benefit from the full protection of the FCA's Client Assets Rules. However we have procedures in place to ensure the assets are kept secure during that time in line with FCA principles and provide further protection should this process take longer than expected. For more information, please speak to your financial adviser or contact us.

# **Bulk instructions**

- 4.15 The wrap platform allows your financial adviser and/or (where we choose to make our separate investment management functionality available) your discretionary investment manager managing or administering assets on the wrap platform to place 'bulk' dealing instructions to sell, switch or rebalance investments on behalf of multiple clients at the same time. You can find more information on switching and re-balancing in sections 12.26 and 12.27 and on bulk instructions in section 12.28 of the wrap services client terms and conditions, including information on delays and that we will not be liable to you for those.
- 4.16 Listed securities dealing on our investment management functionality

**Dealing instructions** submitted via the **wrap platform** for **listed securities** from your **financial adviser** or **discretionary investment manager** managing or administering assets on the **wrap platform** and using our separate investment management functionality will be grouped together with other clients of that **financial** 

adviser or discretionary investment manager trading in the same security in the same wrap product. These dealing instructions are pooled once each business day and sent to our execution-only stockbroker for completion. We will disaggregate the shares purchased upon confirmation of the price received and allocate to you the maximum number of shares the value of your order could have purchased. For more information please see our order execution policy at www.standardlife.co.uk/wrapinfo,contact the platform customer centre or speak to your financial adviser. Any additional shares from the grouped order will be allocated to clients based on the value of their individual order. One additional share will be allocated to clients with the highest individual order until all residual shares are allocated. Left over cash from the value of your order that was not used to purchase shares will be credited to your portfolio cash account.

# **Discretionary investment managers**

- You may wish for some or all of the assets held within your wrap stocks and shares ISA and/or Wrap Personal Portfolio to be managed by a discretionary investment manager on the wrap platform. Where we choose to make our separate investment management functionality available and you appoint a discretionary investment manager, the discretionary investment manager will manage certain assets on the wrap platform, for example within managed portfolios. An appropriate agreement dealing with investment arrangements will need to be entered into with any discretionary investment manager (this may be with you or your financial adviser) before that discretionary investment manager begins to manage assets on the wrap platform. Where we choose to make our separate investment management functionality available to discretionary investment managers, a discretionary investment manager cannot manage assets on the wrap platform unless we have agreed to grant them access to the wrap platform. For further details on the appointment of discretionary investment managers and those available to you, please see section 11 of the wrap services client terms and conditions or contact your financial adviser.
- 4.18 Your **discretionary investment manager** can pass on **dealing instructions** to **us** to buy, sell, switch or rebalance any **investments** in accordance with **these terms**, the **wrap services client terms and conditions** and the **discretionary investment manager agreement**.
- 4.19 Each discretionary investment manager or financial adviser (where they use this functionality) will levy a portfolio manager fee for managing certain assets on the wrap platform. Section 19.19 of the wrap services client terms and conditions and Part 2C of the charging schedule explains how you can pay the portfolio manager fee.
- 4.20 An instruction to switch, buy or sell any part of your holding in a managed portfolio or advised portfolio may also be delayed if your discretionary investment manager or financial adviser are carrying out an investment transaction, for example, rebalancing of a managed portfolio or advised portfolio. In this case, we will place your instructions to buy, sell or switch any part of your holding in a managed portfolio or advised portfolio no later than three business days following the completion of the discretionary investment manager's or financial adviser's investment transaction.
- 4.21 For further details about **discretionary investment managers** and our separate investment management functionality, please see section 11 of the **wrap services client terms and conditions**.

# 5. Switches

- A 'switch' is a combined **dealing instruction** to sell one **investment** and use the sale proceeds to buy another. A switch instruction can be transmitted, via the **wrap platform**, by your **financial adviser** and/or your **discretionary investment manager** on your behalf.
- When **you** switch your **investment(s)**, the sale of your existing **investment(s)** will attract the same **dealing charges** as a normal sale, and the purchase of your new **investment(s)** will attract the same **dealing charges** and be subject to the same terms (as referred to in section 4.5) as a normal purchase. These charges are explained in section 10 and details of the charges that will apply to your switch will be notified to **you** in your **charges information document** before your **dealing instruction** is placed, and will be confirmed in your **contract note**.
- 5.3 The timescales for placing an instruction to sell **units** are set out in section 12.1 of the **wrap services client terms and conditions** and those timescales will apply subject to sections 4.3, 4.5, 4.15, 4.16 and 4.20 of **these terms. We** will place instructions to buy **units** with the relevant **manager(s)** no later than two **business days** after the last **settlement date** for all of the related sell transactions.
- Switching between any **investments** other than **mutual funds** requires **us** to place instructions with the **execution-only stockbroker**. Provided that a quote is available for the type and size of transaction **you** want to carry out, **investments** will be sold on the relevant market by the **execution-only stockbroker** as soon as is reasonably practical after receipt of your switch instruction on the **wrap platform**. Once the sale price is confirmed for the sale and, therefore, settlement proceeds can be calculated, your purchase transaction will be placed on the relevant market as soon as reasonably practical. If no quote is available for any of the

investments, we will contact your financial adviser.

- When **you** carry out a switch, **investment** monies may be temporarily uninvested ("out of the market") for the days between when the sell deals are placed and the subsequent buy deals are placed. During the time that **you** are out of the market, **unit** prices may rise or fall so the number of **units you** are able to purchase may be more or less than **you** could have purchased if your money had not been temporarily uninvested. **You** will not be able to place a sell deal for **investments** that **you** have recently purchased until those **investments** have been credited to your **account**.
- 5.6 Sections 12.26 and 12.27 of the **wrap services client terms and conditions** provide more information on switching and re-balancing.

# 6. Shareholder information and entitlements

- You will receive a statement of your Wrap ISA and/or Wrap Personal Portfolio every 3 months. These statements will show your investments at the close of business on the last business day of the 3 month period. However, your financial adviser can provide you with a valuation or transaction statement at any time on your request, or you can ask us for one directly. Where you request a valuation or transaction statement, it may show your investments at the close of business on the business day prior to the generation of the statement. Each investment will be valued by using the most recent prices available to us at the time the statement is generated.
- 6.2 **You** can obtain, free of charge, the **investment documentation** for each **mutual fund** in which **you** have invested by asking your **financial adviser** or writing to **us**.
- In the case of a rights issue or a bonus issue (where shares are issued to existing shareholders in the same proportions as their existing holdings) or other capital reorganisation, the number of shares that **you** receive may be less than the number **you** would have received if your **investments** were held in your own name, rather than pooled with the **investments** of our other clients, in the name of a **nominee company**. This is because **units** may not be rounded up or down to full numbers where the **mutual funds** or **investments**, as a result of an action, are not awarded to decimal places. For more information on how your **investments** are held please see sections 14 and 15 in the **wrap services client terms and conditions**. Residual cash balances, if applicable, will be credited to your **Wrap ISA cash account** or to your **Wrap Personal Portfolio cash account** (as applicable).

# 7. Withdrawals

- 7.1 If you wish to make a withdrawal of cash from your Wrap ISA cash account or from your Wrap Personal Portfolio cash account your financial adviser can provide us with the relevant instruction on your behalf via the wrap platform. Money will be paid from your Wrap ISA cash account and/or from your Wrap Personal Portfolio cash account into your wrap cash account, or your nominated account, as requested by you.
- 7.2 Your **financial adviser** can instruct **us** on your behalf to make regular withdrawals from your **Wrap ISA** and/or **Wrap Personal Portfolio**. This can be monthly, quarterly, half-yearly or yearly. The withdrawal can either be funded from cash in your **Wrap ISA** cash account and/or in your **Wrap Personal Portfolio** cash account, as relevant, or by the sale of **investments**. Instructions to sell **investments** from your **Wrap ISA** and/or your **Wrap Personal Portfolio**, or to sell specific **investments**, can be set up by your **financial adviser** on your behalf.
- 7.3 Subject to section 7.5 below, money will be paid into your wrap cash account, or your nominated account, within 10 business days of us receiving your instructions on the wrap platform or us receiving payment from the relevant manager of the mutual fund from which units are sold, whichever is later.
- 7.4 The minimum regular withdrawal amount from your **Wrap ISA** and/or **Wrap Personal Portfolio** is £25. The value of your **Wrap ISA** or **Wrap Personal Portfolio**, as appropriate, must be at least £500 at all times to allow regular withdrawals to be made. Please contact your **financial adviser** for further details.
- 7.5 A withdrawal from a **managed portfolio** or **advised portfolio** may be delayed where there are outstanding investment transactions created by a **discretionary investment manager** or **financial adviser** using the separate investment management functionality. See section 4.20 for details.
- 7.6 Withdrawals may be delayed or restricted where there are outstanding charges or where settlement proceeds have not been received.

# 8. Pricing

8.1 Each **mutual fund's unit price** is set by the **manager** based on the value of the **mutual funds** underlying assets. The price of the other **investments** which **you** can hold in your **Wrap ISA** and/or your **Wrap Personal Portfolio** is set by the market. **You** can find the most recently published price for your **investments** from your **financial adviser** and

from the **wrap platform**. The prices for some **investments** are also published in some newspapers. **You** should remember that all prices are historic, may not include all price adjustments and are not, therefore, prices at which your **dealing instructions** will be executed.

# 9. Income

- 9.1 Income from **mutual funds** is made up of either interest or dividends. Most, but not all, **mutual funds** will offer two types of **units**: income **units** and accumulation **units**. The type of **units** available from each **mutual fund** is detailed in the relevant **investment documentation**.
- 9.2 Income **units** pay the income attributable to each **unit you** own to **you**, whereas accumulation **units** retain that income within the **mutual fund** and this is reflected in the published price which will be higher than for income **units**.
- 9.3 In relation to any **units** purchased in **mutual funds**, the first income distribution may include an amount of equalisation. This equalisation reflects income accrued by the **mutual fund** in the accounting period prior to being purchased. This applies equally to cash distributions paid by income **units**, or reinvested distributions in the case of accumulation **units**. The purpose of equalisation is to ensure that all investors in a **mutual fund** are treated fairly: investors who hold the **units** for the full accounting period receive the full distribution; investors who acquired the **units** during the accounting period will receive a lower income amount in their distribution for that accounting period. Amounts of income equalisation received as part of distributions on **units** in **mutual funds** of the same type and in the same fund may be aggregated and the average amount of income equalisation attributed to each such **unit** acquired during the relevant period.
- 9.4 We will collect income from your investments for you and allocate it to your Wrap ISA cash account or Wrap Personal Portfolio cash account. Income from your investments held in a managed portfolio or advised portfolio (where the financial adviser uses our separate investment management functionality) will be paid to your portfolio cash account. We will use all reasonable endeavours to do this within 10 business days of receiving it. However there may be circumstances out of our control where an income payment may be delayed. You can elect to have this collected income paid to you, in which case we will then forward it to your nominated account, or reinvested to buy more of the units from which the income has been received. If you do not elect to have this collected income paid to your nominated account or reinvested, it will remain in your Wrap ISA cash account or Wrap Personal Portfolio cash account or portfolio cash account.
- 9.5 Money which you hold in your wrap cash ISA, Wrap ISA cash account and Wrap Personal Portfolio cash account and portfolio cash account (where invested within a wrap stocks and shares ISA and/or Wrap Personal Portfolio) is held in pooled client bank accounts, as explained in section 13.1 below.
- You will receive a specific rate of interest in respect of money that we hold for you in respect of your wrap cash account, your Wrap Personal Portfolio cash account, your Wrap cash ISA and Wrap ISA cash account. We will retain the remainder (if any) of any interest earned on the bank accounts where the money is held, in the form of a cash management administration charge. The applicable interest rate and the amount of the cash management administration charge may fluctuate regularly. The applicable rate of interest and the amount of the cash administration charge may differ between each of your Wrap cash account, your Wrap Personal Portfolio cash account, your Wrap cash ISA and Wrap ISA cash account, and may vary depending on the amount of money we are holding for you in a particular cash account or in the portfolio cash account. Please see Section 16 of the wrap services client terms and conditions for more details of the cash management administration charge and the interest rates. The applicable rate of interest for all cash accounts may be zero or negative.
- 9.7 Any interest due will be calculated daily based on the closing cash account balances (as reflected on the wrap platform) of each relevant cash account or the portfolio cash account that day. This is based on the cleared cash held in each relevant cash account or the portfolio cash account. Interest will be credited (less basic rate income tax deductions for the Wrap cash account, Wrap Personal Portfolio cash account and/or the portfolio cash account (where invested within the Wrap Personal Portfolio)) to each of the relevant cash accounts or the portfolio cash account monthly in arrears.
- 9.8 Any interest payable to you in respect of your holdings in the Wrap ISA cash account and/or the portfolio cash account (where invested within the wrap stocks and shares ISA) will be credited to the Wrap ISA cash account or portfolio cash account as appropriate.
- 9.9 Where **we** choose to make our separate investment management functionality available and a **discretionary investment manager** or **financial adviser** manages or administers assets on the **wrap platform** using this functionality, they may hold cash in a **portfolio cash account**. Monies in the **portfolio cash account** are invested in one or more **wrap products**. Balances in respect of the **portfolio cash account** are subject to the same interest rates, income tax deductions or tax charges, and will be charged the same cash management administration charges as the relevant **wrap products** in which that cash is invested.

# 10. Charges, expenses and discounts

The charges payable by you depend on the investments you choose to invest in and hold in your Wrap ISA and/or Wrap Personal Portfolio, the adviser charges and the commission we pay to your financial adviser and whether you choose to appoint a discretionary investment manager to manage assets held within your wrap stocks and shares ISA and/or your Wrap Personal Portfolio on the wrap platform. Your charges will be shown in your personal illustration and charges information document (where you have a wrap stocks and shares ISA or Wrap Personal Portfolio) and will be made up of some or all of the charges described in this section, depending on the holdings in your Wrap ISA and/or Wrap Personal Portfolio. You can obtain information on the current level of charges from the charging schedule (which is available from your financial adviser or by contacting us).

# **Administration charges**

#### 10.1 Annual management charge

This is a daily charge levied by the **manager** of each **mutual fund** to pay for the services it provides. This charge is calculated daily and applied each **business day** after the **mutual fund** has been valued and before the **unit price** is set. The **personal illustration** will show details of any annual management charge that applies to **mutual funds you** have chosen and **you** can find out the annual management charge which applies to a particular **mutual fund** by contacting your **financial adviser**.

**Standard Life Aberdeen group** will not be responsible for any increase in the annual management charge levied by a **manager** which is not part of the **Standard Life Aberdeen group**.

Standard Life Aberdeen group has the right to increase the annual management charge which it applies to the mutual funds that it manages. Increases will reflect increases in the Standard Life Aberdeen group's overall costs of managing and operating these mutual funds or any other reasonable grounds referred to in section 10.14. Any increases in the annual management charge levied by the Standard Life Aberdeen group will not increase the profit margins of Standard Life Aberdeen group above reasonable levels. Standard Life Aberdeen group will give you at least 30 days' notice (according to the process described in section 14) before it increases the annual management charge of a mutual fund that you invest in.

# 10.2 Mutual funds initial charge

Managers sometimes levy a one-off initial charge when you first invest in a mutual fund.

This charge will be taken from the amount **you** intended to invest therefore reducing the number of **units you** can buy. Please ask your **financial adviser** to provide further information about this for any **mutual fund** that **you** invest in.

# 10.3 Additional expenses

**Managers** of certain funds, including the companies within the **Standard Life Aberdeen group**, may deduct additional expenses from the value of the assets in their funds when they calculate the price of their funds (to cover costs incurred by the funds such as regulatory expenses). The deduction of additional expenses is over and above the annual management charge and the **mutual funds** initial charge that applies. These include (but are not limited to):

- a) auditors fees:
- b) custodians fees;
- c) any depository or trustee fees; and
- d) regulatory expenses.

In addition, where the **mutual fund** is a fund of funds (a **mutual fund** that holds underlying funds as its **investments**), the additional expenses may also include the cost of managing the underlying funds. Where these expenses arise within the **mutual fund**, they have been taken into account in the calculation of the fund price.

More information on additional expenses can be found in each **mutual fund's investment documentation**, which **you** can obtain from your **financial adviser**.

#### 10.4 Initial and exit investment costs

These are price adjustments the **manager** of a **mutual fund** sometimes imposes when **you** buy or sell **units** in their **mutual fund** to protect the value of the **units** held by other investors in their **mutual fund** and may be referred to as dilution levy, creation adjustment or swing price. More information may be available in the relevant **mutual fund's investment documentation** or by contacting your **financial adviser**.

# 10.5 Transaction costs

These are cost and charges incurred by the manager of a **mutual fund** as a result of the acquisition and disposal of the **mutual funds**. These include broker commissions, transaction taxes, foreign exchange costs and entry and exit charges paid by the **fund**. These costs are included in the **unit price** of the **mutual fund**.

# Charges for buying and selling stocks and shares

### 10.6 Transaction charge

We levy a transaction charge if you buy and sell listed securities using our dealing services. We will also levy a transaction charge where your discretionary investment manager or financial adviser buys or sells listed securities using our separate investment management functionality. These charges are set out in Part 1B of the charging schedule.

# Platform charge

- 10.7 **We** will make a monthly charge for the provision of the services on the **wrap platform**, some administration of the **wrap products** and a reasonable margin for profit. The annual equivalent of this monthly charge is set out in Part 1C of the **charging schedule**. The amount of this charge depends on the value of your **platform eligible assets** held in your **wrap account**. Please see Part 1C of the **charging schedule** for details.
- 10.8 Provided that **cleared cash** is available, the **platform charge** for **wrap ISA**, **wrap personal portfolio** and **wrap cash account** will be deducted from your **wrap cash account** on the fifth day of each calendar month.
- 10.9 Your platform charge may, at our discretion, be reduced, for example where your financial adviser holds a certain level of platform eligible assets on the wrap platform. Any reduction may be different for the wrap cash account, the wrap cash ISA, the wrap stocks and shares ISA and the wrap personal portfolio. If such a reduction applies to you, the reduced charge will be shown on your personal illustration. Your platform charge may also be reduced by the family terms in accordance with sections 20.1 to 20.4 of the wrap services client terms and conditions and Annex 1 Part 4 of the charging schedule (but this will not be shown in your personal illustration). Please ask your financial adviser for further details of any reduced charges that may apply to you.
- 10.10 We will take cash management administration charges to cover our costs for administering money held in your wrap cash account, your Wrap Personal Portfolio cash account, your Wrap cash ISA, Wrap ISA cash account and/or portfolio cash account. Please see sections 9.6 and 9.9 of these terms, Part 3 of the charging schedule and our website www.standardlife.co.uk/wrapinfo for details.
- 10.11 Product charges are also applicable. Please see Part 3 of the **charging schedule** for details.

# How we set our charges

- Our total charges under the **Wrap ISA** and **Wrap Personal Portfolio** are intended to cover our overall costs in providing the **Wrap ISA** and **Wrap Personal Portfolio** (including an appropriate proportion of the costs of the **wrap platform, wrap services** and **wrap products**) and to provide a reasonable margin for profit. These overall costs include:
  - a) expenses incurred at the start of your Wrap ISA and/or Wrap Personal Portfolio;
  - b) expenses incurred during the term of your Wrap ISA and/or Wrap Personal Portfolio; and
  - c) expenses incurred when your **Wrap ISA** and/or **Wrap Personal Portfolio** end.
- 10.13 The charges are expressed as a proportion of **investments** held in your **Wrap ISA** and/or **Wrap Personal Portfolio. We** set the charges and discounts so that there is a reasonable balance between customers who are using the **wrap platform** for different **wrap products**.
- 10.14 **We** will review our charges at least once a year. **We** may increase these charges or introduce new ones for the reasons set out in sections 19.3 and 19.4 of the **wrap services client terms and conditions**.
- 10.15 Unless it says otherwise in this section or sections 16.9 or 16.10 of the **wrap services client terms and conditions**, **we**'ll give **you** at least 30 days' notice before any adjustments to the charges and discounts become effective, or **we** introduce a new charge, or in respect of charges which are set by a third party and are therefore out of our control, **we** will notify your **financial adviser** of the change as soon as is reasonably practical.

# Fund based charges on mutual funds

- 10.16 The fund based charges, expenses and levies on **mutual funds** are described in sections 10.1 to 10.4.
- 10.17 The **manager** of a **mutual fund** may increase or reduce their charge and, when **we** are informed, **we** will notify your **financial adviser** of the charge as soon as reasonably practical. If **you** would like information on the charges levied by the **managers** of **mutual funds you** are invested in, please contact your **financial adviser** or contact **us**.

# Adviser Charges - your financial adviser's remuneration

10.18 **You** can ask **us** to facilitate the payment of an **adviser charge** to your **financial adviser** on your behalf. If **we** agree to facilitate the payment of an **adviser charge** on your behalf, **we** will deduct the corresponding charge from your **wrap cash account** (**you** cannot agree to pay an adviser charge from within your **Wrap ISA** or **Wrap Personal** 

**Portfolio** but **we** may deduct the corresponding charges, move cash and/or cancel or sell assets from within these products in accordance with section 11.1). For more information about **adviser charges** please see section 19.18 of the **wrap services client terms and conditions** and Part 2A of the **charging schedule**.

If you asked us before 15 October 2012 to pay funded initial commission to your financial adviser, sections 10.19 and 10.20 explain how your financial adviser's commission will impact upon your Wrap ISA and/or your Wrap Personal Portfolio. We reserve the right to stop paying any commission if this is necessary for us to comply with the requirements of the FCA or the FCA rules and in the circumstances set out in sections 10.19 and 10.20 below.

#### 10.19 Additional charge

This section applies where you have asked us before 15 October 2012 to pay funded initial commission to your financial adviser. Where we do so, we make an additional charge. We express the additional charge as a percentage of the current value of either your Wrap ISA and/or your Wrap Personal Portfolio or the value of your original investment, whichever is greater. We deduct the additional charge from your Wrap ISA cash account and/or from your Wrap Personal Portfolio cash account monthly during the charging period. Please see section 11, 'Paying your charges', for our procedure if you do not hold enough money in your wrap cash account or your Wrap ISA cash account and/or your Wrap Personal Portfolio cash account.

The **additional charge** will only apply to the **investments** which **you** requested **us** to pay **funded initial commission** to your **financial adviser** for.

#### 10.20 Outstanding additional charge

If, during the **charging period**, **you** withdraw (whether partially or in full) the amount paid or transferred into your **Wrap ISA** and/or **Wrap Personal Portfolio**, **you** will be charged the total outstanding **additional charge** which would have applied to the sum paid or transferred into your **Wrap ISA** and/or **Wrap Personal Portfolio** had **you** kept it in that **wrap product** until the end of the **charging period**. **We** will deduct this outstanding **additional charge** from the sum **we** pay back to **you**, following your decision to withdraw all or part of the amount paid or transferred into your **Wrap ISA** and/or **Wrap Personal Portfolio**.

If you cash—in part of the sum on which we paid funded initial commission to your financial adviser, we will deduct the total outstanding additional charge from the sum we pay out to you, if the residual value of the sum on which we paid funded initial commission after the withdrawal is less than the amount of funded initial commission we paid.

The outstanding **additional charge** is to allow **us** to recover the sums that **we** have paid to your **financial adviser** on your behalf (i.e. to recover money advanced by **us** on your behalf and the cost of funding that payment). The outstanding **additional charge** is therefore not a type of exit fee and cannot be considered as having the effect of an exit fee.

#### Portfolio manager fee

10.21 Where we choose to make our separate investment management functionality available, each discretionary investment manager or financial adviser (where they use this functionality) will levy a portfolio manager fee for managing certain assets within your wrap stocks and shares ISA and/or your Wrap Personal Portfolio. For further information on the portfolio manager fee and how you can pay it, please see sections 11.10 and 19.19 of the wrap services client terms and conditions and Part 2C of the charging schedule.

# 11. Paying your charges

11.1 **We** may move money between cash accounts if **you** do not hold sufficient monies in the relevant cash account to pay charges and expenses which **you** owe **us** or a third party.

We may also sell or instruct the sale of sufficient amounts of any investments we hold on your behalf.

We will not contact you or your adviser before we do so. In order to avoid repeating such sales too frequently we may sell investments of greater value than the amount outstanding. This may have tax consequences for you, so it is important to ensure your cash accounts contain sufficient money to pay charges and expenses as they become due. For more information please see sections 12.20, 12.21, 19.8 and 19.9 of the wrap services client terms and conditions, or ask your financial adviser or the platform customer centre. If you have agreed to pay an adviser charge to your financial adviser please read section 19.18(c) of the wrap services client terms and conditions for important information about how we will pay adviser charges.

# 12. Changing or replacing these terms

We can make reasonable and appropriate changes to these terms (or issue a replacement set of terms and conditions in their place) at any time while your Wrap ISA and/or Wrap Personal Portfolio are in force for the reasons set out in section 25.1 of the wrap services client terms and conditions.

- 12.2 **These terms** change regularly. The latest versions are always available on our website www.standardlife.co.uk/wrapinfo and **you** should refer to them regularly. They are also available by contacting your **financial adviser** or **us**. Subject to section 12.3, **we'**ll give **you** notice by post or email (as explained in section 14) of the change and this notice may be included in your periodic statements or other documentation **we** issue to **you**. Amendments **which** are immaterial or not to your detriment will not require notification. Where **we** notify you **we** will also provide **you** with an amended version of **these terms** or just the amended terms either by post, email, by posting them on the **wrap platform** and/or by directing **you** to our website.
- 12.3 Changes to **these terms** that are due to a reason outside of our control (e.g. a change in legislation) or which are immaterial or not to your detriment may take effect immediately. All other changes will take effect 30 days from the date of our notification of the change or any later date specified in our notification. Each notification of change **we** provide to **you** will state the reasons for the change.
- 12.4 If **you** object to a change implemented by **us** in respect of the valid reasons contained in **these terms** please contact your **financial adviser** but please note your only recourse may be to close your **wrap account** and close your **Wrap ISA** and/or **Wrap Personal Portfolio**.
- 12.5 If you object to a change implemented by us in respect of valid reasons which are not mentioned in these terms, you can notify us of your objection within the 30 day notice period by contacting us as explained in section 18. You will then have 90 calendar days to close your wrap account as explained in section 9 of the wrap services client terms and conditions and close your Wrap ISA and/or Wrap Personal Portfolio as explained in section 3 of these terms and we will waive any exit fees normally applicable. You will still have to pay any applicable additional charge if you are still in the charging period. You will also have to pay any charges from third parties that we are able to pass on to you under these terms or the wrap services client terms and conditions.
- 12.6 Please see section 10 for details of the circumstances where **we** may amend our charges and the procedures **we** will follow.

# 13. Client money and client assets

- Money which you hold in your wrap cash ISA, Wrap ISA cash account, Wrap Personal Portfolio cash account and portfolio cash account (where invested within a wrap stocks and shares ISA and/or Wrap Personal Portfolio) will be:
  - pooled together with money belonging to other customers;
  - held in bank accounts which we use only to hold client money and do not use to hold our own money; and
  - held in accordance with the FCA rules on holding clients' money.

For more details on the treatment of client money, including how **we** pay interest, please see the **charging schedule** and section 16 in the **wrap services client terms and conditions**.

Assets you hold in your Wrap ISA or Wrap Personal Portfolio, including where your assets are managed/ administered by a discretionary investment manager on the wrap platform or a financial adviser (where the financial adviser uses the separate investment management functionality on the wrap platform) will be pooled together with assets belonging to other customers and held in accordance with the FCA rules on holding clients' safe custody assets. The assets may also be subject to a security interest, lien or right of set off, which means that the appointed custodian (or sub-custodian) may hold on to the assets until a charge or fee relating to the assets is paid, or because the appointed custodian (or sub-custodian) is required to do so by the law applicable in the jurisdiction where the assets are held. For more information regarding the ownership of investments, please see section 15 of the wrap services client terms and conditions, or ask your financial adviser.

# 14. Notices

- Notices that either **we** or **you** are required to serve on the other under **these terms** must be in writing and can be served by pre paid post to the last notified address of the other party. **We** may also serve notices on **you** by email to an email address which **you** or your **financial adviser** have provided to **us** in relation to your **wrap account**.
- 14.2 If a notice is served by pre paid post, it will be deemed delivered 5 **business days** after being posted and in proving such service it shall be sufficient to prove that such envelope was properly addressed, stamped and posted.
- 14.3 If a notice is served by email, it will be deemed delivered on the day it was sent provided no non-delivery message is received by the sender.
- 14.4 A copy of all the notices served to **you** will be sent to your **financial adviser** by email.

# 15. Governing law

- 15.1 **These terms** are governed by the applicable **UK** law which is determined by where **you** live in the **UK** at the date of your application for your **Wrap ISA** or **Wrap Personal Portfolio**.
- 15.2 **You** and **we** will submit to the non-exclusive jurisdiction of the courts of the **UK** country (as set out in section 15.1) in relation to any claim or dispute arising under **these terms**.

# 16. Complaints

- We have an established complaints procedure in relation to the Wrap ISA and the Wrap Personal Portfolio which conforms to the FCA's complaints procedure requirements. If you wish to see a copy of our complaints procedure please contact the platform customer centre.
- 16.2 If **you** have a concern or complaint, please call the **platform customer centre**. **We** will discuss your issue with **you** and attempt to resolve it.
- 16.3 If **we** cannot resolve your complaint in this manner please write to **us** stating the nature of the complaint. Please quote any relevant dates and correspondence.
- **We** will record details of your complaint centrally and make sure your complaint is thoroughly investigated by someone who has been trained in complaints handling.
- 16.5 If **we** are unable to deal with a complaint within 10 **business days we** will issue **you** with an acknowledgement letter together with a copy of our Internal Complaints Handling Procedures and provide **you** with regular updates as to our progress with our investigation into your complaint.
- 16.6 Within 8 weeks of receiving your complaint **we** will send **you** one of the following two responses:
  - a) a final written response in which either: **we** offer you a remedy, whether or not **we** accept your complaint; or **we** reject your complaint and give **you** our reasons for doing so. This letter will include a copy of the Financial Ombudsman Service's standard explanatory leaflet and inform **you** that if **you** remain dissatisfied with our response, **you** may refer your complaint to the Financial Ombudsman Service within 6 months; or
  - b) an interim written response which will explain why **we** are not in a position to make a final response, and indicate when **we** expect to be able to provide **you** with one. This letter will also inform **you** that **you** can refer your complaint to the Financial Ombudsman Service and will include a copy of the Financial Ombudsman Service's standard explanatory leaflet.
- 16.7 The Financial Ombudsman Service is an independent service set up by the **UK** parliament to resolve disputes between consumers and businesses providing financial services. This service is free to consumers. Further information about the Financial Ombudsman Service may be found at **www.financial-ombudsman.org.uk**
- 16.8 Complaining to the Financial Ombudsman Service will not affect your rights. In general, **you** have 6 months from the date of our final response to refer your complaint to the Financial Ombudsman Service. The fact that **we** have categorised **you** as a retail client does not necessarily mean that **you** will be eligible to refer any complaints **you** might have about **us** to the Financial Ombudsman Service.

# 17. Personal information

- We or another member of the **Standard Life Aberdeen group** will collect and use personal information about **you** and any other individual named as part of your application for a **Wrap ISA** and/or **Wrap Personal Portfolio** such as your name, date of birth and national insurance number in order to provide the **Wrap ISA** and/or **Wrap Personal Portfolio** and our services under **these terms** and to manage our relationship with **you**.
  - It may be necessary as part of the **Wrap ISA** and/or **Wrap Personal Portfolio** or our services to collect and use personal information which is defined as 'special category data ' by **data protection law**, e.g. health related. Any such special category data will only be collected and used where it's needed to provide the **Wrap ISA** and/or **Wrap Personal Portfolio** or services or to comply with our legal and regulatory obligations and where **we** have obtained your explicit consent to process such information, or where such processing is permitted under applicable **data protection law**.
- To provide the **Wrap ISA** and/or **Wrap Personal Portfolio** or our services under **these terms** and meet our legal and regulatory obligations, **we** will keep your personal information and copies of records **we** create (e.g. calls with **us**). If the application does not proceed or when **you** close your **Wrap ISA** and/or **Wrap Personal Portfolio**, **we** are required to keep information for different legal and regulatory reasons. The length of time will vary and **we** regularly review our retention periods to make sure they comply with the relevant laws and regulations.
- 17.3 The information collected (including details of your **Wrap ISA** and/or **Wrap Personal Portfolio**) may be shared with your professional advisers, including your **financial adviser** or the **discretionary investment manager**; other companies of the **Standard Life Aberdeen group** and other companies **we** work with to support **us** in

the provision of the **Wrap ISA** and/or **Wrap Personal Portfolio** or services under **these terms**. Where **we** consider it appropriate and lawful to do so, **we** may also share your information with other organisations. **We** may also transfer and disclose your personal information and any other information provided to **us** by **you** for the purposes of complying with an instruction from the **FCA** or other competent regulatory authority and with laws, regulations and **FCA rules**. Whenever **we** share your personal information, **we** will do so in line with our obligations to keep your information safe and secure.

- The majority of your information is processed in the **UK** or European Economic Area (EEA). However, some of your information may be processed by **us** or the third parties **we** work with in countries outside of the UK or EEA. Where your information is being processed outside of the UK or EEA, **we** take additional steps to ensure that your information is protected to at least an equivalent level as would be applied by **UK** or EEA data privacy laws e.g. **we** will put in place legal agreements with third parties and Standard Life Aberdeen affiliates with ongoing oversight to ensure they meet these obligations.
- 17.5 For more information on how **we** process your personal information and what your rights are, please read our Privacy Policy at www.standardlife.com/privacyor write to the Data Protection Officer at 1 George Street, Edinburgh, EH2 2LL.

# 18. How to contact us

18.1 If you have any questions or would like to make any changes to your Wrap ISA and/or Wrap Personal Portfolio, you should initially speak to your financial adviser. You can also contact us. Our telephone number is 0345 279 1001. Call charges will vary. Please have your Wrap ISA and/or Wrap Personal Portfolio details when calling. Calls and written communications may be recorded and/or monitored to protect both you and us and help with our training. We will retain these records for as long as required by regulation/law or to enable us to meet any future requirements or obligations. You may contact us for a copy of these records at any time.

Our main contact address is:

Standard Life, Platform Customer Centre,

Dundas House, 20 Brandon Street, Edinburgh, EH3 5PP.

Email is not a secure method of transferring personal information, but if **you** are happy to send your details this way, please email **us** at wrap\_servicing@standardlife.com. Our website can be found at www.standardlife.com

There is no guarantee that any email sent will be received or will not have been tampered with or intercepted during transmission. **You** may prefer to contact **us** by telephone or in writing.

Please note the **platform customer centre** cannot provide **you** with financial advice.

# 19. Other Information

- 19.1 Other information, including details of the **manager**, depositary or trustee of a **mutual fund**, can be found in the **investment documentation**, obtainable from your **financial adviser** or from the **wrap platform**.
- 19.2 Should it become necessary, to ensure the continuation of a high quality of service to **you**, **we** reserve the right to transfer the management of your **Wrap ISA** and/or **Wrap Personal Portfolio** from **Standard Life Savings** to another **ISA manager** and/or **manager** within the **Standard Life Aberdeen group**. **We** will give **you** at least 30 days' notice prior to doing so, in accordance with section 14.

# Force majeure

19.3 The performance of our obligations under **these terms** may be interrupted and shall be excused by the occurrence of a **force majeure event** affecting **us** or any of our key sub-contractors.

# 20. The Financial Services Compensation Scheme (FSCS)

20.1 Cash and investments in your Wrap Personal Portfolio or Wrap ISA may be eligible for cover under FSCS.

For information on the compensation available under the FSCS, please ask your **financial adviser**, refer to the key features document, check our website at www.standardlife.co.uk/investor-protection or contact FSCS at www.fscs.org.uk or 0800 678 1100. Please note call charges will vary. Please note that the fact **we** have categorised **you** as a retail client does not necessarily mean that **you** will be eligible to claim compensation from the FSCS.

# Part B - ISA Specific Information

#### 1. The ISA

- 1.1 An ISA, as defined by the ISA regulations as amended is approved by the Commissioners of HM Revenue & Customs for total exemption from **UK** income and capital gains taxation.
- 1.2 The ISA regulations restrict the type of investments that you can hold in any ISA.
- 1.3 In your wrap stocks and shares ISA you can hold the following investments available from the wrap platform:
  - shares in OEICs and unit trusts (for more information please see the relevant investment documentation available from your **financial adviser** and from the **wrap platform**);
  - most shares listed on the **London Stock Exchange** or another **recognised stock exchange**, or company shares (e.g. AIM traded companies) which are traded on any market of a recognised stock exchange in the EEA;
  - debt securities (loan stock, debentures, Eurobonds) provided that the securities are listed or the company issuing the securities is listed on the London Stock Exchange, or another recognised stock exchange; and
  - Government securities (e.g. gilts, gilt strips of the UK or any EEA State).
- In your wrap cash ISA you can hold cash only. We reserve the right to introduce cash investments that qualify 1.4 for a cash ISA under the ISA regulations.
- 1.5 If you have any concern about the suitability of an investment for either your wrap cash ISA or your wrap stocks and shares ISA, please consult your financial adviser.
- We have delegated certain of our administrative functions and responsibilities, including holding your money 1.6 and investments, to the nominee company. We have satisfied, and will continue to satisfy, ourselves that the **nominee company** is competent to carry out these delegated functions and responsibilities and **we** are responsible to **you** for their acts and omissions. **Investments** will generally be registered in the name of the **nominee company**, or as **we** may otherwise direct. Share certificates or other documents of title will be held by **us**, the **nominee company** or as **we** may otherwise direct.
- 1.7 If you wish to be able to attend share or unit holders' meetings, vote at such meetings or receive any other information issued to share or unit holders such as annual reports and accounts and other share or unit holder notices when you hold shares or units directly in your Wrap ISA, you must elect to do so and notify us in writing. If our regulatory obligations change, we will amend our procedures to comply with those obligations.

#### 2. Eligibility

- 2.1 To open a Wrap ISA you must be:
  - 18 or over on the date of investment; and
  - a UK resident.
- An ISA may only be held by you in your sole name. Any investments held within your ISA will be, and must 2.2 remain, in your beneficial ownership.
- 2.3 Under the ISA regulations you are required to supply us with your National Insurance Number (NINo), or make a declaration that **you** do not have a NINo for a valid reason. If **you** do not supply **us** with your NINo within 30 days of your Wrap ISA being opened your Wrap ISA will be made void (see section 7 of this Part B of these terms).
- You can only subscribe to one stocks and shares ISA, one cash ISA, one innovative finance ISA and one 2.4 lifetime ISA in each tax year. Please note that the innovative finance ISA and the lifetime ISA are not currently available for holding within a wrap product portfolio.
- There is no restriction on how many ISAs an individual may eventually hold, having taken out one new stocks 2.5 and shares ISA, one new cash ISA, one new innovative finance ISA and one new lifetime ISA each tax year.
- The amounts which you may invest in an ISA in any tax year will be subject to the ISA maximum subscription limits. 2.6
- Once you have subscribed an amount equal to the ISA maximum subscription limits for one tax year into your 2.7 Wrap ISA, you should make no further subscriptions to your Wrap ISA in that tax year, regardless of any withdrawals **you** have made.
- 2.8 If you subscribe less than the ISA maximum subscription limits for one tax year into any ISA you should still only invest an amount equal to the ISA maximum subscription limits for each subsequent tax year into any ISA.
- **ISA investments** must not be used as security for a loan. 2.9
- 2.10 A person, acting under a power of attorney or an equivalent registered authority recognised by the ISA

**regulations**, by which they have been given the power to act and make **investment** decisions on behalf of another, may open and make transactions in respect of an **ISA**, on behalf of a person who has granted them such power of attorney or equivalent registered authority. The person who has granted them power of attorney or equivalent registered authority will be the named holder of the **ISA**. The **wrap services client terms and conditions** give more information on powers of attorney.

- 2.11 The start date for your **Wrap ISA** will be (subject to **us** having received and accepted an application for your **Wrap ISA** from **you**) either (i) when your first payment is by direct debit, the date **we** are in receipt of your instructions to collect the direct debit, (ii) when your first payment is by cheque, the date **we** receive the cheque or (iii) where your first payment is not by direct debit or cheque, the date **we** receive the payment.
- 2.12 If you are no longer a UK resident, you will no longer be entitled to subscribe to a Wrap ISA.
- 2.13 An **ISA** may not be assigned. This means **you** are not able to transfer your **Wrap ISA** to another person.

# 3. Cancelling your ISA

- 3.1 If you cancel your Wrap ISA within the 30 day cancellation period (by following the procedure explained in section 2 of Part A), your Wrap ISA and any subscriptions you have made to it will be deemed not to have existed for the purpose of calculating whether you have exceeded the ISA maximum subscription limits, and you will be entitled to subscribe your maximum allowance to a new ISA in the same tax year.
- 3.2 If you had opened your Wrap ISA in order to transfer assets from another ISA and you decide to cancel this ISA transfer, you must exercise your cancellation rights within 30 calendar days of opening your Wrap ISA. If both the wrap stocks and shares ISA and wrap cash ISA have been subscribed to, both will be cancelled.
- 3.3 If you decide to cancel the transfer of an ISA from another ISA manager, that ISA manager may not agree to accept the ISA back. This may result in your ISA being closed and the tax benefits being lost. More details on ISA transfers are included in Section 6 of this Part B of these terms.

# 4. Taxation

4.1 **You** are not required to declare any income or capital gains realised from your **ISA** on your tax return.

# **Capital Gains Tax**

**You** will not be subject to tax in the **UK** on any capital gains realised on the sale of any of your **investments** in your **ISA**. However, if there is any local tax payable on gains on assets held in other jurisdictions, it may not be possible to recover that tax.

# **Income Tax**

# 4.3 Cash ISA

Income earned on cash deposited in your **cash ISA** is not subject to income tax. This is the case whether **you** leave the interest in the **ISA** (to earn further interest) or ask for it to be paid to **you**.

There are occasions where a person paying interest may be required to deduct tax from any payment due. In general, your **ISA** manager is entitled to receive payments of interest into your **ISA** without deduction of interest from **UK** sources. If the situation arises where **UK** income tax has been deducted from a payment of interest, the **ISA** manager will claim this tax back from HM Revenue & Customs on your behalf.

Where an **investment** is held overseas, there may be a requirement to deduct tax locally before payment of interest. If this happens, it may not be possible to recover that tax.

#### 4.4 Stocks and shares ISA

Generally, you will not be subject to income tax on income from your investments in your stocks and shares ISA.

However, there are occasions where a person paying interest may be required to deduct tax before paying interest out. In general, your **ISA** manager is entitled to receive payments of interest into your **ISA** without deduction of interest from **UK** sources. If the situation arises where **UK** income tax has been deducted from a payment of interest, the **ISA** manager will claim this tax back from HM Revenue & Customs on your behalf.

Where an **investment** is held overseas, there may be a requirement to deduct tax locally before payment of interest. If this happens, it may not be possible to recover that tax.

4.5 **You** should note that any description of tax reliefs in **these terms** refers to those that are currently applicable at the date of printing and may change in the future. The description is only relevant to persons subject to **UK** personal income tax and the value of relief depends on your individual circumstances. **You** authorise **us** to account for tax and provide information to HM Revenue & Customs if they request it.

# 5. Your Payments

- 5.1 Payments can only be made from your own bank account.
- For regular monthly payments made by direct debit, the maximum amount of the direct debit will depend upon the number of remaining months in the **tax year**.

# 6. Transfers and withdrawals

6.1 Transfer from a cash ISA to another cash ISA – On your instructions we will transfer your cash ISA(s), with all rights and obligations, to a cash ISA with another ISA manager nominated by you. On our receipt of the transfer request from you, we will send the cash and relevant information to the new ISA manager within 5 business days.

**All other transfers** – On your instructions and (subject to the below) within the time stipulated by **you** which must be no less than 30 days, **we** will transfer your **ISA(s)**, with all rights and obligations, to another **ISA manager** nominated by **you**. **We** will carry out the transfer within a reasonable period but it may take up to 30 days from the date of receipt of your instruction.

- 6.2 To transfer an existing **ISA** into your **Wrap ISA** or your **Wrap ISA** into an **ISA** managed by another **ISA** manager, simply contact your **financial adviser** who will be able to process your instruction via the **wrap platform**. It is currently not possible to transfer an **innovative finance ISA** or a **lifetime ISA** into your **Wrap ISA**. Please speak to your **financial adviser** for further information on the options available.
- 6.3 If **you** wish to transfer your **Wrap ISA** to another **ISA manager**, depending on the terms and conditions imposed by the new **ISA manager**, **you** can either choose to:
  - a) transfer the **investments** that you hold in your **Wrap ISA**; or
  - b) sell your **investments** and transfer the sale proceeds (i.e. the resulting cash amount).
- 6.4 If **you** choose to sell your **investments** and transfer the sale proceeds, the procedure described at section 4, 'Buying and selling investments', in Part A, will apply to the sale.
- 6.5 If you wish to transfer an existing ISA to us (and your existing ISA manager does not support the transfer of the investments held in that ISA), your ISA manager will sell your investments and transfer the proceeds to us instead. Any refunds of tax, or income payments, relating to your existing ISA that are received by us after the date of transfer, will be credited to your Wrap ISA. If the payment is credited to your wrap stocks and shares ISA, it will be held as cash until we receive your dealing instructions.
- On your instructions and (subject to the below) within the time stipulated by **you**, which must be no less than 30 days, **we** will transfer to **you** all or part of the proceeds arising from your **investments** in your **ISA(s)**. **We** will carry out the transfer within a reasonable period but it may take up to 30 days from the date of receipt of your instruction. In this case the procedure described at section 4 of Part A of **these terms** will apply to the sale.
- 6.7 **We** require certain information from the existing **ISA** manager in order to accept the transfer of an existing **ISA**. If complete and accurate information is not provided, **we** will be unable to complete your instruction and may return the assets to the existing **ISA** manager. If **we** are able to identify these **investments** as yours, **we** will notify your **financial adviser** if **we** do this.
- 6.8 Please see section 13 of the **wrap services client terms and conditions** for information about transfers of **investments** via the re-registration procedure, including certain restrictions.

# 7. ISA Termination

- 7.1 We shall be entitled to terminate your Wrap ISA and redeem all investments you hold in your Wrap ISA:
  - a) if any information provided on your application form is found to be factually incorrect or materially incomplete;
  - b) if the value of the investment **you** hold in your **Wrap ISA** falls below £250; or
  - c) in the circumstances described in section 3.5 of Part A.
- 7.2 An **ISA** may be found to be invalid. For example, it may be invalid because of failure to satisfy the provisions of the **ISA regulations**, the **investments** held in the account are not permitted for an **ISA**, **you** do not meet the eligibility criteria, or the payments made to the account are invalid. If the problem is capable of being remedied, the account may continue as an **ISA** after corrective action, or repair. Invalid accounts that cannot be repaired will be voided.
- 7.3 If HM Revenue & Customs were to find your ISA invalid, they would write to us and detail the action that must be taken in relation to your ISA. They would also notify you in writing of the instructions given to us. If your ISA is voided, all income in respect of that subscription will be taxable and all the invalid subscription monies and/or investments and income must be removed from the ISA. Valid ISAs from other tax years will be unaffected. If your Wrap ISA is voided or is to be voided we will transfer any cash invested through invalid subscriptions or investments purchased with invalid subscriptions held in your Wrap ISA to your Wrap Personal Portfolio and then notify you. Cash will be transferred to your Wrap Personal Portfolio cash account. Investments will be transferred to your Wrap Personal Portfolio and invested proportionally in the same investments based on the amount the invalid subscription bears to the whole subscription.
- 7.4 If your **investments** need to be sold, the procedure described in section 4 in Part A will be followed.
- 7.5 If **you** die on or after 6<sup>th</sup> April 2018, your **Wrap ISA**, together with all associated tax benefits, will continue until the earliest of:
  - the administration of your estate being finalised; or
  - the closure of your Wrap ISA; or
  - three years after the date of your death.

After this time, or if **you** had died before 6<sup>th</sup> April 2018, your **Wrap ISA**, together with all associated tax benefits, will automatically cease. Although your **ISA** will no longer be in force, **we** will still hold the **investments** that used to be part of your **Wrap ISA**, and their value will remain subject to daily price movements and charges and expenses, until **we** receive instructions from your personal representatives either to sell the **investments** or, where allowed, transfer them to a new holder.

Where we choose to make our separate investment management functionality available and you have assets managed/ administered by a discretionary investment manager or by a financial adviser on the wrap platform using this functionality, where we are informed of your death, we will move all the investments held in that managed portfolio or advised portfolio to your Wrap ISA on the wrap platform. Where we move the investments to the wrap platform, different charges may apply to these investments where they are held on the wrap platform instead of a managed portfolio or advised portfolio. Where an investment is not available on the wrap platform, we will sell the investment and pay the proceeds into the Wrap ISA cash account. For further details, please contact us or speak to your financial adviser.

7.6 If we or you close your Wrap ISA after the 30 day cancellation period (referred to in section 2 of Part A), including in the circumstances set out in section 1.10 of Part A, your Wrap ISA and any subscriptions you have made to it will be deemed to have existed for the purpose of calculating whether you have exceeded the ISA maximum subscription limits, and you will not be entitled to subscribe to the same type of ISA that has been closed in the same tax year.

# Annex 1 - Glossary

additional charge is the sum of money that we take from your Wrap ISA cash account and/or your Wrap Personal Portfolio cash account if you asked us to pay funded initial commission to your financial adviser for the Wrap ISA and/or Wrap Personal Portfolio.

**advised portfolio** means each portfolio of **investments** on the **wrap platform** (whether administered on the **wrap platform** or through our separate investment management functionality) which your **financial adviser** provides **you** with advice on and/or carries out your investment instructions in relation to but which it does not manage on a discretionary basis.

adviser charges means the adviser charges which you can ask us to pay to your financial adviser on your behalf in order to pay for their services. Part 2A of the charging schedule describes the corresponding charges which we may deduct from your wrap account to cover the cost of paying adviser charges to your financial adviser. Section 19.18 of the wrap services client terms and conditions sets out our terms for agreeing to facilitate the payment of adviser charges to your financial adviser.

adviser terms and conditions means the terms and conditions relating to the **financial adviser's** use of the **wrap** services, and the conditions under which they will be able to provide **us** with instructions on behalf of their customers, including **you**. **We** can amend the **adviser terms and conditions** from time to time.

AIM means the Alternative Investments Market established by the London Stock Exchange.

**business day** means 9am to 5pm Monday to Friday, except public holidays in the **UK** and Christmas Eve. It would also not be a **business day** in the exceptional circumstances where the **London Stock Exchange** or the major clearing banks in the City of London and Edinburgh are not open for business on a nonscheduled basis.

cash ISA means an ISA which can only be invested in cash (or a limited range of other investments that cannot be held in a stocks and shares ISA). Please note that cash held in a wrap ISA cash account is not treated as being held in a cash ISA.

**charges** means charges, including all **platform charges**, cash management administration charges and product charges (together with VAT where relevant) levied by **us** in respect of the **services** on the **wrap platform** or in respect of **wrap products** or for fees due for:

- a) servicing your wrap product portfolio; or
- b) wrap account; or,
- c) for the provision of **dealing services**.

Please note that details of our **charges** are set out in our **charging schedule**.

**charges information document** means the document containing the breakdown of cost and charges at a transactional level for the investments in a **wrap stocks and shares ISA** and **Wrap Personal Portfolio**.

**charging period** means the period notified to **you** during which **we** will collect an **additional charge** from your **Wrap ISA cash account** and/or your **Wrap Personal Portfolio cash account** because of the **funded initial commission we** have paid in respect of a payment to your **Wrap ISA** and/or **Wrap Personal Portfolio**. The **charging period** is 6 years.

**charging schedule** means the schedule of charges, discounts applicable to **wrap products** which is contained in the **wrap services client terms and conditions**. The **charging schedule** is also available from your **financial adviser**.

**cleared cash** means monies that have been credited to your cash account(s) and are available for **you** to spend. According to the method that **you** use to transfer money to your cash account(s), it will take more or less time for the sums transferred to be available for **you** to spend.

**contract note** means the document that **we** will post on the part of the **wrap platform** which displays information related to your **wrap account** and is accessible only to your **financial adviser** and **you** (if **you** have agreed such access with your **financial adviser**) following the purchase or sale of an investment. This document will include (but not be limited to) the following information:

- a) the day on which the transaction was executed,
- b) whether the transaction was a purchase or a sale,
- c) a description of the investment that you bought or sold,
- d) the price paid for each security,
- e) the currency in which the price is expressed, and
- f) the quantity of the security that you bought or sold.

data protection law means any law that applies from time to time to the processing of personal information or special category data by either us, your financial adviser or the discretionary investment manager under these terms

**dealing charges** means any and all the charges that will be levied by **us** or by third parties when **you** purchase or sell an **investment** via the **wrap platform**. They are detailed in section 10 and include (but are not limited to):

- a) mutual fund's initial charge (described in section 10.2);
- b) initial and exit investment costs (described in section 10.4); and
- c) transaction charges (described in section 10.6).

**dealing instructions** means the instructions given to **us** by **you** or your **financial adviser** on your behalf to buy, sell or switch **investments** by using the **dealing services** and/or the instructions given to the **execution-only stockbroker** via the **wrap platform**.

**dealing services** mean the online **dealing services** available via the **wrap platform** detailed in section 4, 'Buying and selling investments' and section 5, 'Switches'.

discretionary investment manager means an investment manager who manages assets on the wrap platform and is subject to an appropriate agreement dealing with investment arrangements and a discretionary investment manager agreement. A discretionary investment manager must be authorised by the FCA and will normally act in conjunction with your financial adviser.

**discretionary investment manager agreement** means the agreement between **you** or your **financial adviser** and a **discretionary investment manager** relating to the **financial adviser's** or **discretionary investment manager's** use of our separate investment management functionality and the conditions under which they will be able to provide **us** with instructions. **We** can amend the **discretionary investment manager agreement** from time to time.

**execution-only stockbroker** means the stockbroker appointed by **us** that **you** may be able to use to buy or sell any of the securities which **we** make available on the **wrap platform**.

**FCA** means the Financial Conduct Authority or any successor regulator which regulates our investment business. The **FCA** can be contacted at 12 Endeavour Square, London, E20 1JN.

**FCA rules** means the Handbook of Rules and Guidance of the **FCA** or any successor regulator to the **FCA**, as amended from time to time.

financial adviser means any financial intermediary who:

- a) is authorised under FSMA either directly or as an appointed representative of an authorised entity;
- b) provides you from time to time with financial and investment advice (whether on an independent or restricted basis) and/or provides you with an informed choice or execution only service; and
- c) has signed the **adviser terms and conditions** and is therefore authorised by us to use the wrap services and the wrap platform.

Where your **financial adviser** uses our separate investment management functionality to administer **advised portfolios**, the adviser is also subject to our advised portfolio terms and conditions. **We** can amend these advised portfolio terms and conditions from time to time.

first applicant means the first person named on an application for a wrap account.

**force majeure event** literally means 'superior event'. It is an event that couldn't be predicted or if predicted its consequences are too drastic to plan for in a contract. In **these terms** it means any:

- a) act of God, fire, earthquake, storm or flood;
- b) explosion, nuclear accident or collision;
- c) sabotage, riot, civil disturbance, insurrection, epidemic, national emergency (whether in fact or law) or act of war (whether declared or not) or terrorism;
- d) requirement or restriction of or failure to act by any government, semi-governmental or judicial entity (other than a regulatory change);
- e) unavoidable accident,
- f) loss of supply of essential services including but not limited to electrical power, telecommunications, air conditioning and essential third party services
- g) any 'denial of service' or other targeted network attack; and
- h) any other cause beyond our reasonable control, as a consequence of which **we** can no longer administer your **Wrap ISA** and/or your **Wrap Personal Portfolio** for a given period.

**FSMA** means the Financial Services and Markets Act 2000 as amended from time to time and all regulations and orders under it.

**funded initial commission** was a one-off payment paid by **us** to your **financial adviser** if **you** asked us to do so prior to 15 October 2012. If this has been paid, **we** apply an **additional charge** (as explained in section 10.21) over the **charging period**.

**innovative finance ISA** means an **ISA** which is offered by peer to peer lending platforms. More information may be available on the HM Revenue & Customs website (**www.hmrc.gov.uk**). Please note that the **innovative finance ISA** is not currently available for holding within a **wrap product portfolio**.

**investment trust** means a listed company the business of which is investing in other companies.

investments means the investments that can be bought or sold on your behalf through our dealing services. These include:

- a) units in collective investment schemes such as unit trusts and shares in OEICs;
- b) investment trusts;
- c) UK equities;
- d) permanent interest bearing shares;
- e) convertible securities;
- f) interest bearing securities;
- g) warrants;
- h) depositary interests; or
- i) any other investments that we might make available from time to time.

In each case, for the **Wrap ISAs**, the above **investments** are subject to the **ISA regulations** and listed in sections 1.3 and 1.4 of Part B of **these terms**.

**investment documentation** is the collective term for the disclosure documents (including prospectus, key information document, key investor information documents and factsheet) which are produced for each of the **investments**. **You** can obtain copies of the relevant documents from your **financial adviser**.

**ISA** means an Individual Savings Account. On the **wrap platform**, an **ISA** can be invested in cash (a **cash ISA**, as defined above) and/or in stocks and shares (a **stocks and shares ISA**, as defined below). When the term "**ISA**" is used in **these terms** without specific reference to either a **cash ISA** or a **stocks and shares ISA**, we mean either both types of **ISA** together or, depending on the context and your personal **investment** choice to have either or both types of **ISA**, either a **cash ISA** and/or a **stocks and shares ISA**.

ISA manager means an organisation approved to manage an ISA under the ISA regulations.

**ISA maximum subscription limits** means the maximum amount set by the Government which you may subscribe to an **ISA** in any **tax year**. The limits are normally available on the HM Revenue & Customs website (www.hmrc.gov.uk).

ISA regulations means the Individual Savings Account Regulations 1998 as amended from time to time.

joint wrap account means a wrap account opened by two people acting together for their mutual benefit.

**key features document** means the document which sets out the high level aims and features of your **Wrap ISA** and/or **Wrap Personal Portfolio**. This will be given to **you** by your **financial adviser** when **you** request a **personal illustration** for your **Wrap ISA** and/or **Wrap Personal Portfolio**.

**listed securities** means any of the securities which **we** make available on the **wrap platform** which are bought and sold using our **execution-only stockbroker** including stocks, shares and debt securities or other **investments** listed on a **recognised stock exchange**.

**lifetime ISA** means an **ISA** whereby the UK Government may pay a bonus based on the subscriptions made by the investor. In certain circumstances, the UK Government may apply a charge for a withdrawal from a **lifetime ISA**. More information may be available on the HM Revenue & Customs website (<a href="www.hmrc.gov.uk">www.hmrc.gov.uk</a>). Please note that the **lifetime ISA** is not currently available for holding within a **wrap product portfolio**.

London Stock Exchange means the London Stock Exchange plc.

manager means the investment manager of a mutual fund

managed portfolio means each portfolio of investments within your wrap stocks and shares ISA and/or Wrap Personal Portfolio, actively managed by a discretionary investment manager or financial adviser (where the financial adviser uses the wrap platform separate investment management functionality) on the wrap platform in accordance with the portfolio strategy that applies to it.

managed portfolio factsheet means the managed portfolio or advised portfolio specific factsheet which is produced by a discretionary investment manager or financial adviser (where the financial adviser uses our separate investment management functionality on the wrap platform) for each of the managed portfolios or advised portfolio available to you on the wrap platform. You can obtain copies of the managed portfolio factsheets by contacting your financial adviser or discretionary investment manager.

managed portfolio statement means the statement for the assets managed/administered by your discretionary investment manager or financial adviser (where the financial adviser uses our separate investment management functionality) on the wrap platform.

manager means the investment manager of a mutual fund.

**mutual fund** means a fund operated by an investment manager which raises money from investors and invests in a group of assets, in accordance with a stated set of objectives.

**nominated account** means a **UK** bank or building society account, which **you** have nominated in your application to open a **wrap account** (or which **you** have informed **us** of by subsequent written notice, in accordance with section 14) as being the account into which **we** should make payments from your **wrap cash account** to you.

**nominee company** means the **nominee company** that the **Standard Life Aberdeen group** (or any sub-custodian from time to time appointed by the **Standard Life Aberdeen group**) appoints, to act on its behalf in the provision of custodial services.

**OEIC** means an open ended investment company.

**off-platform assets** means all **investments** in your **wrap account** which are held and/or managed off the **wrap platform**, including assets within your wrap SIPP and/or your international portfolio bond for wrap managed by a **discretionary investment manager** off the **wrap platform**.

**personal illustration** means an illustration which reflects the terms of the particular **wrap product** (in this case the **Wrap ISA** and/or the **Wrap Personal Portfolio**) and **investments** which **you** have decided to invest in, including the possible return that **you** could expect.

**platform charge** means the charge levied by **us** based on the value of **platform eligible assets** in your **wrap account** for the **services we** provide to **you** on the **wrap platform** and some administration of the **wrap products**. Please see Part 1C of the **charging schedule** for details.

**platform customer centre** is, along with the **wrap platform** itself, your **financial adviser's** point of contact with **Standard Life Savings. You** should contact your **financial adviser** if **you** have any questions. However, if for any reason they are unavailable, **you** can contact the **platform customer centre**. The **platform customer centre** cannot give advice. Their contact details are in section 18.

platform eligible assets means (as relevant to you) cash in your wrap cash account, cash in your portfolio cash account, cash in your wrap cash ISA and the cash accounts for each wrap product you hold and all investments in your wrap account (with the exception of listed securities in your wrap SIPP) which are held and/or managed on the wrap platform, including investments within a managed portfolio or advised portfolio, and which excludes off-platform assets and external assets.

**portfolio cash account** means the account(s) holding the cash element of each **managed portfolio** or **advised portfolio** (where the **financial adviser** uses our separate investment management functionality).

**portfolio manager fee** means the fee levied by a **discretionary investment manager** or **financial adviser** (where the **financial adviser** uses our separate investment management functionality on the **wrap platform**) for managing certain of your assets on the **wrap platform** as detailed in section 19.19 of the **wrap services client terms and conditions** and Part 2C of the **charging schedule**. Please note that the **portfolio manager fee** only applies to certain assets managed by the **discretionary investment manager** or your **financial adviser** on the **wrap platform**. It does not apply to assets administered by your **financial adviser** in an **advised portfolio**.

**recognised fund** means a **mutual fund** which is not based in the **UK** but is approved for being sold to customers in the **UK** by the **FCA**.

**recognised stock exchange** means the **London Stock Exchange** and any recognised overseas stock exchange. A list of the current overseas **recognised stock exchanges** is normally available on the HM Revenue & Customs website (on the date of first publication of **these terms**, the relevant website address is <a href="https://www.hmrc.gov.uk/fid/rse.html">www.hmrc.gov.uk/fid/rse.html</a>.

**settlement date** means the date on which either **you** must pay for an **investment you** have purchased, or **you** will receive payment for an **investment** that **you** have sold.

**Standard Life Aberdeen group** means Standard Life Aberdeen plc and each of its subsidiaries, subsidiary undertakings and associated companies (whether direct or indirect) from time to time.

**Standard Life Savings** means Standard Life Savings Limited, 1 George Street, Edinburgh, EH2 2LL. **Standard Life Savings** is a wholly owned subsidiary of Standard Life Aberdeen plc.

stocks and shares ISA means an ISA which is invested in stocks and shares, including cash held in the Wrap ISA cash account.

tax wrapper means a product having a specific tax regime, such as an ISA, in which underlying investments are held.

tax year means a year, which runs from 6 April in one year to 5 April of the next.

these terms means this terms and conditions document as amended or replaced from time to time.

**UK** means the United Kingdom of Great Britain and Northern Ireland, excluding the Isle of Man or Channel Islands.

**UK resident** means a person who:

- (i) is resident in the **UK**; or
- (ii) performs duties which, by virtue of Section 28 of Income Tax (Earnings & Pensions) Act 2003 (Crown employees serving overseas), are treated as being performed in the United Kingdom; or
- (iii) is married to, or in a civil partnership with, a person who performs such duties.

units are fractions of each mutual fund which are available to investors to buy and sell. Mutual funds are divided into units specifically for this purpose. The legal structure of some mutual funds means that the term share is more legally accurate than unit. However, for clarity we have used the term unit throughout this document.

unit price means the price for each unit in a mutual fund.

we and us, means Standard Life Savings. Please see section 18 for our contact details.

wrap account means the account which **Standard Life Savings** will open in your name and in which your wrap products will be held. Your wrap account is identified by an individual wrap account reference number.

wrap cash account means the cash account which we will operate as the main cash account within your wrap account. The cash in this account can be used to purchase new wrap products and receive income and/or interest from your existing wrap products.

wrap cash ISA means the cash ISA developed by the Standard Life Aberdeen group for holding within a wrap product portfolio.

**Wrap ISA** means the **wrap cash ISA** and/or the **wrap stocks and shares ISA** provided by the **Standard Life Aberdeen group** for holding within a **wrap product portfolio**.

Wrap ISA cash account is the cash held in your wrap stocks & shares ISA.

**Wrap Personal Portfolio** means the collective term for a range of **investments** not held in a **tax wrapper**, which **you** are able to hold, buy and sell within your **wrap product portfolio**. The **Wrap Personal Portfolio** is provided by the **Standard Life Aberdeen group** for holding within a **wrap product portfolio**.

**Wrap Personal Portfolio cash account** means the cash account which **we** will operate as your cash account within your **Wrap Personal Portfolio. You** can lodge and hold cash in this account before allocating it to specific **investments**.

wrap platform means the online dealing and registration system provided by Standard Life Savings.

wrap product means each of the Self Invested Personal Pension Scheme for Wrap, Onshore Bond for Wrap, International Portfolio Bond for Wrap, Wrap ISA and Wrap Personal Portfolio and any other products available for holding within a wrap account.

wrap product portfolio means the portfolio of wrap products which you hold within your wrap account.

wrap services means the online services available to **you** and your **financial adviser** on the **wrap platform**. These services will include, but not be limited to, the following:

- a) the functionality to open and administer your wrap account;
- b) the functionality to view and transact on investments on your wrap account;
- c) the functionality to create and view reports relating to your wrap account; and
- d) give access to information and literature relating to your wrap products and the wrap account generally.

wrap services client terms and conditions means the terms and conditions document issued to you by your financial adviser when you opened your wrap account.

wrap stocks and shares ISA means the stocks and shares ISA developed by the Standard Life Aberdeen group for holding within a wrap product portfolio.

you means the person who is applying for, or has successfully applied for, a Wrap ISA and/or a Wrap Personal Portfolio with us. 'Your' should be interpreted accordingly.		

Pensions Savings Investments Insurance

# Find out more

Talk to your financial adviser for advice on how to plan for your financial future.

# Call us on 0345 279 1001

(Mon-Fri, 9am to 5.30pm). Calls may be monitored and/or recorded to protect both you and us and help with our training. Call charges will vary.

A copy of these terms in braille, large print or audio format can be arranged by calling the number above.

# www.standardlife.co.uk

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